

# TANUSH PRADHAN

Finance Postgraduate · Business Development, AI-Driven Strategy & Sales

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## KEY SKILLS

- Stakeholder Management
- Strategic Thinking & Problem Solving
- Cross-functional Execution
- Market Research & Due Diligence
- AI-assisted Financial Analysis
- AI-assisted Data Structuring for Model Training
- Data Analytics & Visualization (Python)
- Python: Pandas, Matplotlib
- Entrepreneurship

## CERTIFICATIONS

### Google AI Professional Certificate

Google · 2026

Developed 20+ AI-driven artifacts across analytics, communication, and application development.

### Google Cloud Generative AI Leader

Google Cloud · 2026

Certified in generative AI strategy, applications, and implementation on Google Cloud.

### IBM AI Engineering Professional

IBM · 2026

ML, deep learning, neural networks, NLP, computer vision, and end-to-end model deployment with Python, TensorFlow, and PyTorch.

### IBM RAG & Agentic AI Professional

IBM · 2026 (In Progress)

Developing RAG models, LangChain projects, and Agentic AI ecosystems.

### AI For Business Specialization

Wharton, UPenn · 2026

Strategic application of AI to drive innovation, optimize decision-making, and build competitive advantage.

## SUMMARY

Finance postgraduate (MMS) with hands-on business development and partnership experience. Closed strategic event alliances with Polygon Vadodara, GDSC, and AWS Community as Founder of a 600+ member community. Holds a bachelor's in Computer Science Engineering (Cyber Security), with professional certifications including IBM AI Engineering, Google Generative AI Leader, Google AI, and Wharton AI for Business. Consulting case-competition winner with strong commercial communication, stakeholder management, and analytical skills.

## WORK EXPERIENCE

### Project Management Intern — CEO's Office

Feb 2026 – Mar 2026

Indian Institute of Gems & Jewellery, GJEPC

- Led admissions strategy across 5 campuses, increasing outreach and conversions.
- Standardized operations via SOPs and classroom frameworks, improving execution consistency.
- Aided leadership with MoUs and AI-integrated curriculum design.
- Delivered 40+ high-impact projects under tight timelines with minimal revisions.

### Founder

Apr 2022 – Present

HEXSOCIETY | TalentForge by HEXSOCIETY

- Built and scaled a student-industry collaboration platform to 600+ members.
- Led cross-functional initiatives across strategy, finance, and partnerships.
- Worked on fundraising discussions, stakeholder engagement, and investor-facing communication.

## EDUCATION

### Masters of Management Studies, Finance

Sep 2024 – Present

University of Mumbai · Business Analytics & Digital Marketing

- Sem I SGPA: 8.64 | Sem II SGPA: 8.82 | Sem III SGPA: 9.64

### B.Tech — Computer Science Engineering (Cyber Security)

Aug 2020 – Apr

2024

ITM (SLS) Baroda University · Final CGPA: 7.36

## PROJECTS

### HEXVantage Consolidated — PE for MSME

Dec 2025 – Present

- Building a private equity-style value creation platform for MSMEs with frameworks for deal evaluation, performance tracking, and operational optimization.
- Applied buy-and-build strategy logic and investment screening methodologies to translate financial and operational data into structured decision-making models.

## REFERENCES

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Available upon request — professional references from leadership at HCL-Tech and IIGJ (GJEPC, Ministry of Commerce) can be shared on application.

### Money BRAIN — Financial Forecasting AI Tool

Dec 2023 – Present

- Developed an LSTM-based stock market prediction model with a real-time dashboard built using Streamlit, YFinance, and Plotly.
- Applied time-series forecasting and pattern-recognition techniques, focusing on improving the accuracy and interpretability of financial predictions.

## ACHIEVEMENTS

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### 1st Runner-Up — Consulting Odyssey, Moneta 2024

- Developed GTM strategies for PVR INOX and Trupay; shortlisted among Top 4 from 40+ teams; defended high-stakes consulting models under CxO scrutiny.

### 2nd Runner-Up — Unicorn Geeks 2023 Consulting Case Study

- Competed among 100+ MBA students; delivered innovative frameworks and impact-driven business analysis.

## LEADERSHIP & EXTRACURRICULAR

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### Director General — Illuminati 2023 & 2024

2023 & 2024

ITM SLS Baroda University, via HEXSOCIETY

- Coordinated with teams, managed operations, and oversaw end-to-end event execution.
- Contributed to scaling the event to 4,000+ students across institutions.